

# THIS IS GHOSTBUSTER MONTH!



Does your datebook look like a *skeleton*?  
 Is the ghost of no shows on your books *haunting* you?  
 Do your unserved customers think you've *died*?  
 Does warm-chatter booking give you the *creeps*?  
 Are postponements driving you *batty*?  
 Have the *goblins* gobbled up all your self-confidence?  
 Is your positive attitude covered in *cobwebs*?  
 Is your organization in a *devil* of a mess?  
 Have your goals *disappeared* into thin air?  
 Is the ghost of *fear* keeping you on your rear?  
 Well never fear, the ghostbuster is near!



The ghostbuster will lift you off your seat and put you on your feet.  
 She'll rid you of all your fears and keep you on your toes.  
 She'll cast a magic spell and your shows will go so well.  
 You'll book and coach and sell...An enchanting story you'll tell.  
 She'll brew a magic potion to cast out your negative notions.  
 You'll leave the meeting feeling good, to do the things she knew you could.  
 She said, "I'll show you, just stick with me. You can be anything you want to be!"  
 Later, with pride, you will boast, "The ghostbuster helped me bust my ghost!"



Not only is she your protector, she's your unit Sales Director!

Yes, I'm the ghostbuster, you see. You can always count on me!

Here is a fun scavenger hunt for October!!! Collect as many names as you can! Tell them you are in a scavenger hunt and looking for them! Return the list filled in with names and phone numbers and win! A grand prize for the most names collected! (Use this for your October portfolio of Before/After pictures!) Everyone will want to participate! Bust those ghosts! Get rid of fear!

NAME	PHONE	BOOKED?
Woman with red hair _____		
Woman wearing orange _____		
Woman at a candy store _____		
A teacher _____		
A sales person _____		
A waitress _____		
Woman selling Halloween things _____		
Mother trick-or-treating with children _____		
Woman at a shopping center or mall _____		
Woman at a Halloween party _____		
Woman in a parking lot _____		
Woman riding public transportation _____		
Woman taking a walk _____		
Woman in a supermarket _____		
Woman you meet in a ladies room _____		
Woman in a beauty salon _____		
Woman wearing a black suit _____		
Woman celebrating a birthday in October _____		
Woman in a card store _____		
Woman given to you as a referral _____		