

The Keys to My **SUCCESS** are in My **DAILY ROUTINE**

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
S	---	---	---	---	---	---	---
H	---	---	---	---	---	---	---
A	---	---	---	---	---	---	---
A	---	---	---	---	---	---	---
V	---	---	---	---	---	---	---
B	---	---	---	---	---	---	---
E	---	---	---	---	---	---	---
I	---	---	---	---	---	---	---
R	---	---	---	---	---	---	---
T	---	---	---	---	---	---	---
S	---	---	---	---	---	---	---
S	---	---	---	---	---	---	---
M\$M	---	---	---	---	---	---	---

641-715-3900
Code 44336#

6 MIT

Most Important Things

1							
2							
3							
4							
5							
6							

Booking Attempt Tracker

KEY

LM - Left Message

NA - Not Available

T - Text

R - Responded

F - Follow Up

1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

DSW

Book Appt. *

Hold an Appt**

Customer Calls

New Leads


Grand Day***

*Work until complete 10 contacts or 2 bookings or 5 contacts/1booking

** Party 3+ Guests, Facial (1-2), On the Go, Share appt

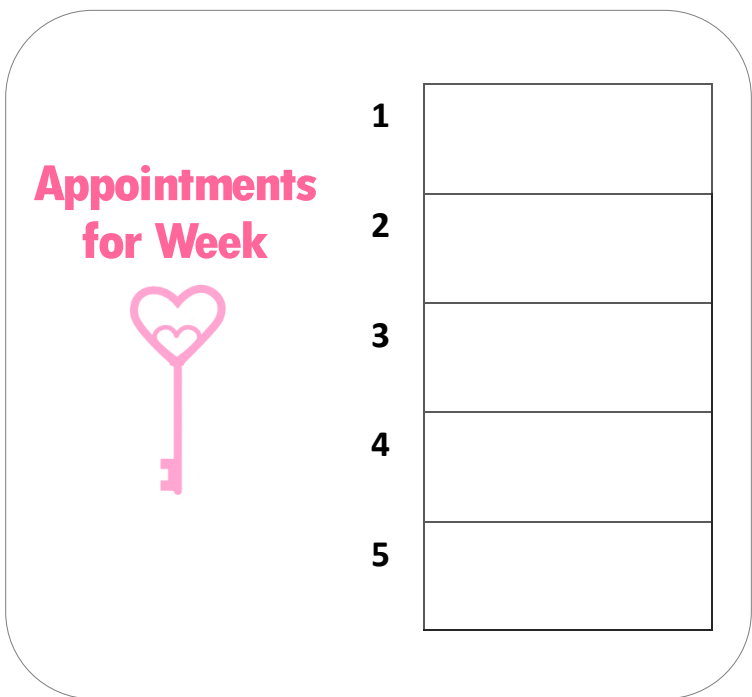
*** Sell \$100

The Keys to My **SUCCESS** are in My **Weekly ROUTINE**

_____ + _____ + _____ =  **Key to Success**

Follow the Keys to Success:

Hold:	3	4	5	Appts per week
Sell:	\$300	\$400	\$500	per week
Hold:	3	4	5	Share Appts per week



Sharing Appointments

1 _____ 2 _____ 3 _____ 4 _____ 5 _____

Appts. Held: _____ # Shares: _____ WAS:

\$ Sold: _____ Face Ave: _____ WPS:

New Skin Care: _____ Party Ave: _____

SIMPLE consistent goals also lead to Success = 2 new Skin Care Clients a week is 100 at the end of the YEAR!